



CHECKLIST FOR SELECTING A REAL ESTATE AGENT

No one plays a more important role in helping you find a home than your real estate agent. So when the time comes to pick a real estate agent, don't be afraid to ask questions. This checklist will help you find a good fit.

Real Estate Agent Checklist	
Name of Agent:	
Contact:	
Question	Answer
Which real estate company do you work for?	
How long have you been an agent?	
Do you have a salesperson's license or a broker license?	
Do you hold any professional designations?	
Do you work with other agents or use assistants?	
What is the amount of commission that you charge?	
What areas of the city/town do you work in or are most familiar with?	
Do you understand what I am looking for in a home?	
Do you have experience working with first-time buyers? (only relevant if you are a first-time home buyer)	
How many other buyers or sellers are you currently representing?	
Is there anything I haven't asked about you or your company that you think I should know?	
Can I have three references from other buyers you have worked with recently?	



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Notes:

For more homebuying tips, contact me or visit CMHC's interactive Step by Step Guide at www.cmhc.ca. CMHC is Canada's largest provider of mortgage loan insurance, helping Canadians buy a home with as little as five per cent down. Ask your mortgage professional about CMHC.



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